



## Estimating/Proposal Manager

CIMS Limited Partnership is seeking an *astute, problem solver who is passionate about delivering high-quality services* to our customers in the heavy industrial sector for the role of *Estimating/Proposal Manager*.

In the Estimating/Proposal Manager role at CIMS LP, you will be a crucial contributor towards CIMS success by overseeing the overall implementation and direction of the estimating team and living the CIMS Core Values of **Our People, Our Promise, Our Passion**. Your focus will be working collaboratively with your team to provide services, procedures, and methods for the timely and accurate issuance of proposals, estimates and supporting documentation to clients and project management.

### ***You will report to the Operations Vice President, AB & SK and be accountable for:***

- Working collaboratively with the operations teams for all estimating/proposal needs
- Direct the quantitative development of material, labour, and subcontract take-offs and the coordination of information between engineering, procurement, construction, commissioning, and maintenance.
- Develop and implement standardized policies and procedures for the estimating function.
- Maintaining a current understanding of estimating techniques by researching new publications that impact the industry and maintaining expertise through the numerous opportunities provided by professional organizations, software vendors, and other estimating specialists within the engineering, procurement, and construction management industry, as well as client representatives.
- Guide, mentor, and coach the members of the estimating team by upholding CIMS core values.

### ***You are the ideal candidate for this role if you:***

- Have extensive experience with all aspects of construction estimating, including mechanical, piping structural, site services and subcontractor interfaces.
- Have 8+ years of experience in industrial construction.
- Are experienced working in multiple industries, such as pulp & paper, mining, oil & gas, etc. and have a background in project management, estimating and project controls.
- Have a track record for building relationships and working with complex, larger company customers.
- Are a driven & enthusiastic person who leads by example and takes a hands-on approach.
- Are flexible to travel to our regional offices and client locations.

### ***Your success in this role will be measured by:***

- Your ability to lead by example and honour the CIMS Core Values: Our People. Our Promise. Our Passion.
- Your knowledge of project management and material procurement.
- Your ability to communicate effectively with audiences that include but are not limited to management, coworkers, clients, vendors, and contractors.
- Your development of the estimation plan along with the coordination with the project teams.

### ***About CIMS LP:***

CIMS LP is a 100% Canadian-owned and operated mechanical contractor serving locations across Canada. We provide services in the heavy industrial sector, including the largest plant shutdowns and complex industrial projects in the Oil & Gas, Mining & Industrial, Pulp & Paper, and Power Generation industries. We have a strong reputation for executing projects on or ahead of schedule and providing critical 24-hour emergency response services. Our labour affiliations allow us to quickly mobilize highly skilled trades for emergency work, complex major capital or maintenance projects. We work closely with our project stakeholder throughout the project lifecycle to identify, implement, and enforce all aspects of work that impacts productivity which is critical to our customer's success.



What differentiates CIMS is *Our People*. Our reputation for the past 30+ years in the business have given us the ability to attract and retain high performing staff and field supervision who are committed to our CIMS Core Values and making positive impact every day. *Our Promise* is that every employee goes home injury free and that the job is done right the first time. *Our Passion* is providing our customers with peace of mind with our team’s knowledge, experience, innovated thinking and integrity.

**What is in it for you?**

CIMS LP offers a well-rounded total compensation package for positions that are eligible to participate. Benefits include:

- Paid vacation time/days
- Extended health, dental & vision benefits.
- Flexible work & hybrid work options.
- Education Assistance & Employee Development opportunities.
- Social events, such as annual charity events, monthly lunches and more.
- Options to join/ participate in our inclusive committees, such as our Equity, Diversity & Inclusion Committee, Social Committee, etc.

**To those who are interested in applying:**

*CIMS is an inclusive employer committed to a workplace that reflects the diversity of the communities we live and work in. Every day we work towards empowering and advocating for our employees by welcoming, respecting and valuing people for who they are as individuals. **We welcome and encourage applications from Indigenous Peoples, women, the LGBTQIA2+ community, mature workers, people with disabilities, and people from different colour /cultural backgrounds.***

*CIMS LP is committed to ensuring that reasonable accommodation is made available to people with disabilities during the recruitment, assessment and selection processes. If there's something we can do to help make the recruitment process more accessible-friendly, let us know and we will do our best to accommodate.*

If you want to be a part of our hard-working team and have the skills we are looking for, please submit your resume to [RECRUITMENT@CIMSLTD.COM](mailto:RECRUITMENT@CIMSLTD.COM)

**Only candidates who are most qualified for the position will be contacted.**

